

David Whitten, Business Manager, Message Switching Networks, Corporate Network Services, Digital Equipment Corporation, Concord, Massachusetts

In his current position Mr. Whitten's responsibilities include management of Digital's Internal Electronic Mail Network, the development of technical and internal marketing strategies, service, support and financial plans; coordination of decentralized support organizations through implementation of standards, policies, procedures and training programs; and interfacing with Digital's marketing and engineering organizations on product design and performance. Mr. Whitten is Australian born and educated. He spent eleven years in administrative and management positions with the Australian government and in the travel industry in Australia, the United Kingdom, Austria, Italy, Canada and the United States. Since joining Digital Equipment Corporation in Canada in 1979, he has been involved in office systems administration and communications in the Canadian Regional Headquarters and since 1980 in Corporate Headquarters in Massachusetts.

REGISTRATION

ELECTRONIC DOCUMENT FILING AND DISTRIBUTION SYSTEMS

**ANDOVER INN
ANDOVER, MASSACHUSETTS**

DECEMBER 4, 5, 6, 1984

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375 Commonwealth Ave.
Boston, Mass. 02115
Tel. (617) 267-9425

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Achievements Program

DIS ACHIEVEMENTS PROGRAM WINNERS ANNOUNCED....

Digital Information Systems (DIS) is pleased to announce the winners for the first round of the DIS Achievements Program. Twice a year the program will recognize individuals and organizations for their outstanding leadership in driving new ways of managing and distributing information in Digital. In addition to recognizing and awarding special MIS contributors, the program serves to publicize, both inside and outside of the corporation, Digital's MIS leadership. Many of the achievements have been showcased to customers, and DIS has been supporting the sales force by serving as a reference account. The achievements program helps to identify special MIS achievements to further support this effort.

A committee of MIS managers has verified and voted on the submissions for the first round of the program. Top winners have been chosen within seven designated categories: Networks; MIS Planning/Management; Data Resource Management; End User Computing/Office Automation; Traditional Application Development; Information Distribution/Access; and Tools. In addition, several Honorable Mentions are being recognized for their achievements. Criteria for the winning submissions included the following: innovation, risk taking, leadership, productivity improvement, and reference account potential for the sales force.

The second round of the program is currently under way. Submission forms have been mailed to MIS personnel. The winners will be announced and recognized in the Fall.

Achievement awards are being presented to the following winners for the first round of the program. These individuals and organizations were recently recognized at the Spring Internal DECUS Symposium.



L to R. Carl Strathmeyer, Joe Megna, David Whitten, Dudley Howe.

Category: Networks

Winning Submission: Integration of Corporate Messaging System (Corporate Telecommunications)

The MTS (Message Transport Service) network was developed as the solution to Digital's electronic mail expansion requirements. The network uses standard Digital products and provides electronic mail access to many more employees than the EMS network could support, at less cost with faster message delivery between nodes. MTS was implemented with a connection to EMS to allow for inter-network communication during the migration period.

MTS evolved through three fairly distinct stages with various Corporate Telecommunications Groups and individuals contributing to either one, or each, stage. Several individuals have since transferred to new assignments, and group names and structures have subsequently changed through re-organization.

The following individuals participated in each stage:
Strategy Formulation and Network Design

Claire Messier (former Manager,

Network Design and Implementation, since transferred to Office Systems Marketing in MKO), Carl Strathmeyer (Manager, Message Network Design-Project Leader MTS)

Project Team: Joyce Graff, Don Reinke (since transferred to WMO MIS), Ken Mayers (Staff Consultant ND&I), Debbie Christopher (Network Engineering-Gateway Development), Stan Foster (European IS-Gateway Development), Clay Crommett (Network Engineering-EMS Technical Support)

Pilot Implementation

Project Team: Chris Corey, Dave Emerson, Sherry Costello
CNS Operations: Dudley Howe (Manager), Jim Glenn

Remote Site Support *Production Implementation*

Dave Cedrone (Manager Corporate Network Services), David Whitten (Message Switching Networks Business Manager), Al Albano (Message Switching Networks Service Manager)

CNS Operations: Tim Cronin (Message Switching Networks Operations Manager), Bill Ziminsky



THE INSTITUTE FOR
GRAPHIC COMMUNICATION

announces
for the first time

ELECTRONIC DOCUMENT FILING AND DISTRIBUTION SYSTEMS

AN IN-DEPTH ANALYSIS OF THE
ADVANCES IN ELECTRONIC
DOCUMENT INPUT, STORAGE,
RETRIEVAL AND DISTRIBUTION
SYSTEMS OF THE FUTURE

an intensive conference
of limited registration
to be presented at the

IGC Conference Center

**ANDOVER INN
ANDOVER, MASSACHUSETTS**

DECEMBER 4, 5, 6, 1984

ticket counter. Currently there are many low cost air fares available from coast to coast for around \$399-\$610 round trip. Some conditions apply, e.g., one carrier requires a 14-day advance purchase and leaving on a Saturday. We suggest you check with Republic, Northwest, UA, TWA, and Delta.

Location/Arrival: The Andover Inn Conference Center is located on the campus of Philips Academy in Andover, Massachusetts, some twenty-five miles northwest of Boston on Route 28, off interstate Highways 93 and 495. Its academic atmosphere provides a stimulus for intense learning while the calm of a country-like setting offers relief from everyday pressure — a chance for quiet reflection. For those coming by automobile, complete driving instructions will be provided in advance. Registrants are advised that in some instances it is necessary for IGC to reserve additional sleeping accommodations at nearby facilities. When this occurs, IGC will arrange transportation to the Conference Center for those who do not have their own vehicle.

For Further Information:

— Contact —
INSTITUTE FOR GRAPHIC COMMUNICATION
375 Commonwealth Ave., Boston, Mass. 02115
Telephone: (617) 267-9425
Telex: 944-479 Gorhamint

During the Conference:

Andover Inn, Andover, Mass. Tel.: (617) 475-5903
Professional Certificates will be awarded to all participants

PROGRAM

Tuesday, December 4, 1984

4:00-5:45 P.M. — Arrival and registration at Conference Site (See Arrival Information), time to unpack and familiarize yourself with the site and its surroundings.

5:45 P.M. — Cocktails

7:00 P.M. — Dinner

8:30 P.M. — Introductory session, including a brief orientation on IGC; general introduction of conference participants and subject matter; outline of conference objectives.

9:00 P.M. — **SESSION 1**

Overview of Electronic Document Filing and Distribution Systems

George M. Stamps — GMS Consulting

- Background
- Key technologies
- Impact of standards
- The latent demand
- The communications environment
- The office environment
- Outlook for growth

Wednesday, December 5, 1984

7:30-8:45 A.M. — Breakfast served

9:00 A.M. — **SESSION 2**

(Coffee breaks midway through each session)

Electronic Mail in Digital's Evolving Office Environment

David Whitten — Digital Equipment Corporation

Why EMS within Digital?

- The EMS pilot (single node) — lessons learned
- Initial production (multi-node) — lessons learned
- Current status — millions of sessions of experience
 - Network topology
 - Significant metrics
 - Costs and benefits: measurable and unmeasurable
 - Business use
- Continuing evolution: the next stages of integration

Opportunities for High Speed Document Imaging Distribution Systems

Denis A. Rose — DARCOM Consultants, Inc.

- High speed communication systems
 - Satellite systems advantages
 - Alternate uses of bandwidth
 - Intra-city systems: digital termination systems (DTS)
 - Intra-site systems: local area networks (LAN)
- Impact of changing cost/value environment
 - Rising costs of staying the same
 - Movement of systems toward electronics
 - Increasing flexibility of communications
- Evolving equipment for high resolution imaging systems
 - Scanners
 - Printers
 - Communicating copiers
 - System requirements for copy quality, compression, and scanning, printing transmission
- Electronic publishing and demand printing opportunities
 - New centralized mass storage systems
 - Output at decentralized or user location
 - Description of technical document system from publishers
 - Intra-company system opportunities

12:30 P.M. — Luncheon

1:45 P.M. — **SESSION 3**

Electronic Document Filing: 1984-1989

Franklyn E. Dailey, Jr. — Image Technology and Application

- Words and their meanings
 - Storage and retrieval

Rex
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ADOPTED
SDN

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Do

Dav

David - FYI

5-2/PC

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MAR 10 1983



March 1983

U. S. Immigration
John F. Kennedy Building
Government Center
Boston, MA 02203

To Whom It May Concern:

Re: I-140 - David R. Whitten, File No. A24-587-295

We are returning the previously submitted application on the above case. You have requested that it be shown that Mr. Whitten have the equivalent of a Business Administration degree in order to be accorded third preference classification.

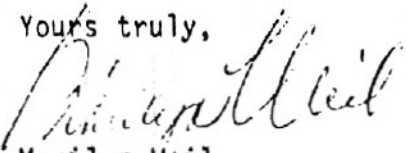
Mr. Whitten admits that the education he has is probably not equivalent to a bachelors degree. In fact he is currently enrolled in an accelerated degree program at Boston University.

We submit, however, that Mr. Whitten is a professional manager and as such should be entitled to third preference classification. He has five years management experience. He is responsible for a Mail Services function comprised of approximately 400 employees. He sets corporate policies and guidelines for this function which has a budget of \$12 million. At least five of the mailroom managers in the greater Maynard area possess bachelors degrees; and the position of mailroom manager is five salary grade levels below Mr. Whitten.

We further point out that Digital cannot discriminate in our hiring practices by refusing to hire someone without a degree, if they are otherwise qualified, regardless of the type or level of the position. We, as a reputable company do and have in the past, hired many "professional" employees at various levels of management who do not possess a college degree.

We have found that Mr. Whitten is not only qualified for his present position, but would be capable of the added responsibility of developing a worldwide fascimile network. This network will allow more rapid communication of information between countries. Digital already has the 2nd largest mail distribution system in New England (after the U.S. Post Office) plus extensive electronic mail systems.

Digital would not give Mr. Whitten responsibility for a \$12 million budget, 400 employees, and a 76 office distribution network if he was not considered a professional. We respectfully request your consideration of these facts and ask that he be accorded the third preference category.

Yours truly,

Marilyn Weil
Immigration Specialist